#### PADIMA

#### Policies Against Depopulation in Mountain Areas





#### Decentralized ospitality in Ornica village

Trysil 24-05-2011 Maria Grazia Pedrana, ERSAF





**European Union** European Regional Development Fund

Supported by:

#### Some words about the area





#### nity Valle Brembana,



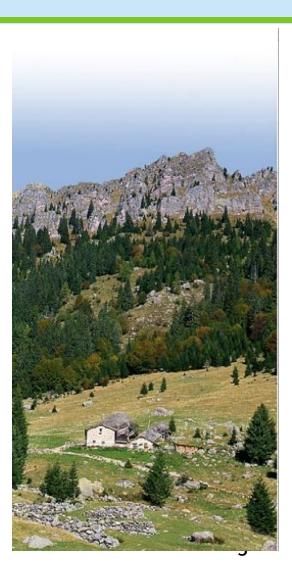
#### What was the problem?



Depopulation due to low job opportunities

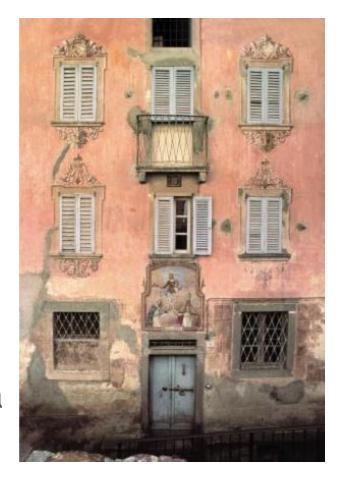
Women unenployment

Marginalization of the area



### What?

- Renovation of traditional houses to "build up" a decentralized hotel
- The rooms has located in various parts of the old village, though with a single reception area



## How long?

- Since 2009
  - From a decreasing tourism to 1500 overnights in 2010





## Who got involved?



 "Mountain women Cooperative Company" >> 17 women



• Ornica Municipality

### How did we do?



- Sharing of the idea and collection of joinings
- Creation of the Cooperative
  Company
- Planning of the hotel in the old village
- Renovation of buildings
- Start up and marketing

## How much did it cost?



- Contribution to the Cooperative for the territorial marketing and organisation >> 1.000 € per members
- Renovation costs >> in charge of each owner





#### Problems?



 At the beginning, give concreteness to the concept of "decentralized hospitality" >> creation of a common vision

- Stimulate the interest of the institutional level
- Organize the events with a common vision

#### Does it work?



- Revitalisation of the touristic sector
- Induced activities >> environmental education, cultural event, promotion of local products
- job opportunities >> 7
  women part time,
  seasonal workers



## Single initiative/Strategy?

- Bottom up approach
- Sensibilisation of the institution towards a new territorial marketing



 Lack of support to become an integrated strategy >> next steps?



# Transferability to other areas

- Transfer the cooperative approach and the management model
- Integration of tradition and innovation









Maria Grazia Pedrana <u>mariagrazia.pedrana@irealp.it</u>

Lisa Garbellini <u>lisa.garbellini@irealp.it</u>

#### THANK YOU FOR YOUR ATTENTION!