## PADIMA

Policies Against Depopulation in Mountain Areas

# Welcoming new populations and developing activities in rural areas: a need leading to specific policies

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**Regional Council of Limousin** 













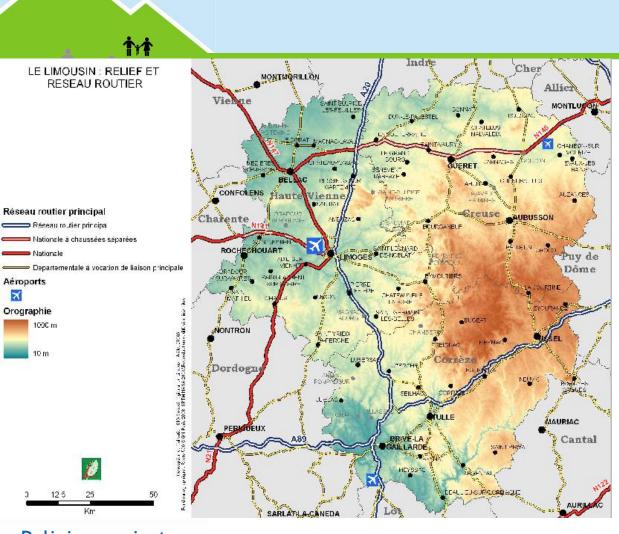
## **Limousin in Europe**







## A rural, low-mountainous Region



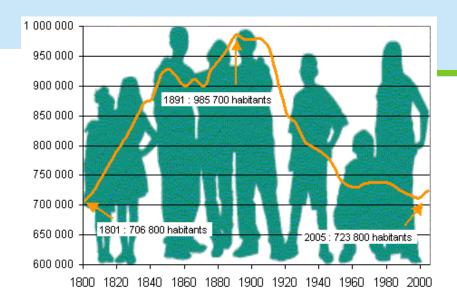
- Northwestern edge of the Massif Central (from 90m to 1000 m)
- Varied climate and hilly relief in some parts of the Region: consequences on the means of communication, transportation ...



## **Demographics**

#### 1/ A strong demographic decline

- # In 1999, the population of Limousin was about 711 000 inhabitants.
- \* Loss of 275 000 inhabitants between 1891 and 1999, i.e. 1/4 of the population.
- \* The average age is 4 years higher than in the rest of France.
- The average natural deficit is 2 800 people a year.



- A positive net migration since the 1960s.

  Between 1990-1999: 10 000 people a year moved to Limousin.
- This is why the Limousin Region has been implementing a specific « welcome policy » for new inhabitants since 1999. This welcome policy is still ongoing and has proved its efficiency: in 2005, Limousin was the 6th most attractive Region in France
- → <u>Projection towards 2040</u>: 812 100 inhab. or more than 10,2 % of population increase (due to the migratory balance).



## A welcome policy based on operational activities



The Limousin 'welcome policy' is a package of operational tools based on **3 strategic thrusts**:

- 1/ Attracting new inhabitants and facilitating their settlement (regional approach and tools)
- 2/ Encouraging the emergence and structuration of welcome facilities
- 3/ Knowing and analysing migration trends



1/ Attracting new inhabitants and facilitating their settlement

## Approach and regional tools

**†** 

### **Establishing steps in the settlement process**

Attracting new people

## **Facilitating their settlement**

Facilitating their integration

Detection and communication tools

Monitoring and follow-up tools

- PEC/Prov'emploi
- · Op'en Limousin...
- · AFPA
- Website (in construction)
- · Demain TV
- · Esprit village
- ·Installationcampagne.fr

- · 'Construire son projet en Limousin'
- · 'Savoir-faire et découverte'
- · 'RDV en Limousin'
- · 'Logements passerelle'
- 'Objectif création'
- · 'DIVA'

- ·Support for setting-up
- Follow-up after the creation of a new activity

## L/ Attracting new inhabitants and facilitating their settlement

Profile of 'neo-limousin' inhabitants



### Project promoters (creation or takeover of a business):

- in situation of personal and/or professional change (re-training)
- (mostly) residents of great urban centres,
- 35-50 years old,
- open-minded,
- attached to family,
- in search for independence,
- \* Eager to value a professional or personal experience to have success of the second half of their life.





### 1/ Attracting new inhabitants and facilitating their settlement

Example of 'detection tool': Prov'emploi - job fair in Paris

A fair for jobs and projects outside the capital city



The annual event for Parisians wishing to settle down in other Regions.

Responses to their expectations:

- job offers,
- creation and takeover of businesses,
- discovery of the territories,
- assistance and advice on the setting-up ...

A joint presence of businesses, territories, support structures and the media

#### Outcomes in 2010:

- 100 contacts with people eager to settle down in Limousin, most of them being job-seeking managers as well as some project promoters (creation and/or takeover of businesses).
  - Enhancement of the visibility and fame of Limousin, especially in Paris



### Attracting new inhabitants and facilitating their settlement

## Another example of 'detection tool' : the website Op'en Limousin



A Saint-Clément est à

vendre une exploitation

horticole sous serres el

pleine terre.

boucher pour sa boucherie

voir la fiche voir la fiche voir la fiche ARTIBANAT ACCOMPAGNEMENT LOGEMENT PASSERELLE Pour travailler son projet Boucherie multiservice Local d'une ancienne Local commercial (La Celle-Dunoise) laiterie fromagerie (Guéret) Pour cause de retraite, une La commune de la Celle-Proche de Guéret, un local Dans une rue piétonne de scierie est à vendre à Dunoise recherche un d'une ancienne laiterie Guéret, local commercial est

fromagerie est mis à

disposition gratuitement pendant la première année

Dans la rue piétonnière du

centre ville, magasin de

fleurs à reprendre

Bon emplacement pour cet

hôtel-har- restaurant à

reprendre à Pontarion

à louer

ou location/vente à Nouziers

voir la fiche

ARTISANAT

voir la fiche voir la fiche voir la fiche votr la fiche LOCAL LOCAL COMMUNAL COMMERCE BANTE Local d'une auberge Alimentation générale Ensemble immobilier et Kinésithéraneute

- A platform of qualified offers to take over a new business
- A partnership-based approach: Chamber of Commerce and Industry, Chamber of Crafts, SAFER (agricultural real estate), 'Limousin welcome network'.
- A double target : 'influencers' and project promoters.
- An experimental operation which was well-received by the stakeholders.

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TEST METIER

Hôtel - restaurant - bar

Commerce

Artisanat

Agriculture Santé

Locaux

### 1/ Attracting new inhabitants and facilitating their settlement

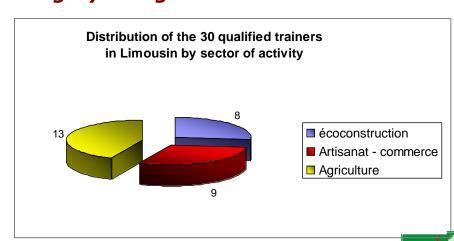
An example of 'monitoring tool': 'Savoir faire et découverte' (Know-how & discovery)

1

The association 'Savoir-faire et découverte' has a countrywide coverage and coordinates a network of more than 180 professionals (craftsmen, farmers, artists) spread across 6 French Regions.

These professionals are qualified for organizing 3-days job-shadowing sessions ('test-métiers') in which project promoters can participate in order to discover a new job. This aims at facilitating the transfer of knowledge, as well as ecologically responsible jobs through 'learning-by-doing'.

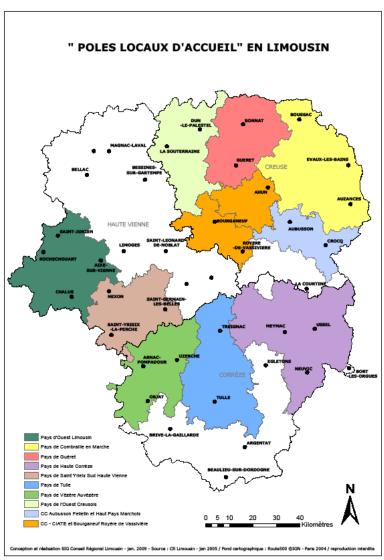
- A strong involvment of territories
- 30 qualified trainers in 2010
- 15 other trainers are being qualified for the current year



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## 2/ Encouraging the emergence and structuration of welcome facilities





The Region supports volunteer territories technically, methodologically and financially so that they implement a welcome policy at local level :

## The 'Pôle Local d'Accueil' (PLA) ('Local Welcome Centre')

The PLA are coordinated by volunteer territories with a strategy, an organization and :

- a specific coordination,
- targeted actions,
- ⇒ a contractual framework between the Region and the territory, based on technical specifications



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## 2/ Encouraging the emergence and structuration of welcome facilities

## Missions of the Pôle Local d'Accueil

- Accompanying the project promoters in professional and family initiatives in connection with the socio-economic partners
- Building the offer of professional and residential installation
- Sensitizing local actors to the need to welcome new residents
- Detecting project promoters on the territory...

## FORMALISATION/ ORIENTATION

**Professional project** 

#### **ACHIEVEMENT**

Creation / takeover of an economic activity

Search for employment

## Desire / idea to change their lives





Family and professional installation on the territory

## FORMALISATION/ ORIENTATION

Family project

#### **ACHIEVEMENT**

Search for housing

Search for services



## 2/ Encouraging the emergence and structuration of welcome facilities

## Example of a specific support measure

#### Vous avez un projet d'installation?





Rejoignez la SESSION ACCUEIL de porteurs de projets, en sud-est Creuse, du 18 au 21 avril 2011



Pendant 4 jours, du 18 au 21 avril 2011, venez travailler votre projet de création-reprise d'activité sur le territoire sud-est Creuse, avec un accompagnement dédié à la concrétisation de votre projet de vie. Comment s'inscrire? Contactez-nous pour plus d'informations et pour retirer votre dossier de

candidature:

06.80.41.09.56 pla@cc-aubusson-felletin.fr www.cc-aubusson-felletin.fr

Pôle Local d'Accueil sud-est Creuse François TISSOT-ROSSET

Candidatures à déposer avant le 18 mars 2011

#### Pourquoi?

Nombreux sont ceux qui souhaitent s'installer en milieu rural pour changer de vie. Parce que l'installation ne s'improvise pas, le Pôle Local d'Accueil sud-est Creuse propose aux porteurs de projet à la recherche d'un lieu d'installation une « Session Accueil » pour tester et valider leurs choix.

#### Pour qui?

La # Session Acqueil y s'adresse à tout candidat dont l'état d'avancement conduit à la recherche d'un lieu d'installation, quel que soit le secteur concerné : artisanat, commerce, agriculture, tourisme...

#### Les objectifs?

-Vérifier la compatibilité du projet de vie avec les réalités locales,

 Compléter et éclairer les connaissances des staviaires sur les aspects techniques de leur projet professionnel par rapport à l'offre du territoire.

#### Déroulement

Durant quatre jours, nous vous acqueillons dans le sud-est de la Creuse afin de pouvoir travailler seul(e) et en groupe sur votre projet et découvrir les régions d'Aubusson et de Crocq. Le programme détaillé (rencontres avec des partenaires économiques, des élus, de nouveaux installés, visites de terrain...) sera affiné en fonction des attentes précisées dans les dossiers de candidatures.

Le Pôle Local d'Accueil prend en charge une partie des frais d'hébergement et proposons également une solution de garde pour les enfants.







#### Specific actions on the territories:

- Organization of 'welcome sessions' for project promoters looking for a location to establish their business.
- The training allows them to work on the ground on their own project and to meet a broad network of partners.





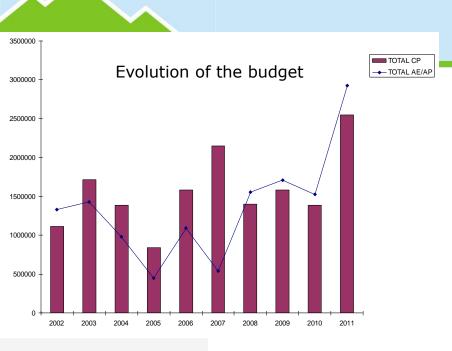


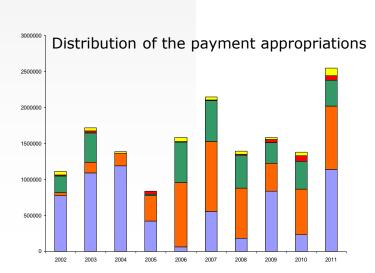
- Partnership with the University of Limoges: a multiannual financial agreement for research programmes
  - Geographical dynamics of migrations to Limousin (analysis of flows, profile of migrants, typology of territories)
  - New forms of sociability in rural areas
  - Settlement of Britons
- Participation in interregional networks at national level to share and capitalize experiences
  - At interregional level : Convention Massif Central
  - At national level : Collectif Ville Campagne, Réseau Rural...
  - At European level : RUR@CT...





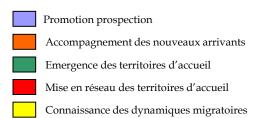
## **Budget of the welcome policy**





## Mobilisation of external fundings for regional actions and structures :

- Project convention State/Region : actions of the PLA, promotion, prospecting (2 M € sur 2007 2013),
- Interregional convention for Massif Central (500 000 € since 2008): PEC, networking of territories, 'logements passerelles' (short-term housing for project promoters).
- **EAFRD** (321A) : coordination of the PLA (500 000 € in 2007–2013),
- **ERDF** (Regional Operational Programme, measure 39): promotion and communication tools documentaries, website, etc.





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## Lessons learnt from the practice





#### **Difficulties encountered**

- A mobilization of the actors sometimes difficult to obtain
- Need to enhance the transversality of the intiatives
- Networking and exchange of information is sometimes laborious.
- The welcome policy is time-consuming and requires a great effort in terms of mutual understanding, sensitization, demonstration of the complementa-rity of the actions to the partners.

#### **Solutions implemented**

- The welcome policy has been built progressively and is still evolving.
- Every month, a meeting of the 'welcome network' (Region + territories) is held with external partners, in order to improve the methods and build actions together.
- The experimentation on a territory enables the transposition towards other Regions in view of a transferability.

## Strategy and results



## Initiating a "positive dynamics":

what we can sell / what is attractive / values of the Limousin mountainous areas

- Integrated policy / transversal policy (vertical and horizontal)
- \* Enables to connect and re-examine traditional policies such as economic development, housing...

### Establishing a 'new mentality' in the Limousin population

Developing a greater 'welcome attitude' and 'welcome culture'

### Changing the image and differentiation of the Region

Increasing the positioning in territorial marketing

Limousin has been the **first French Region** to build such a policy

+ 2854 inhabitants a year (+0,4%) since 2000 in spite of a still strongly negative rate of natural increase

**Population projection**: + 5% in 2031 + 10,2% in 2040



## Success factors for transferring the Good Practice 'Welcome policy'

- <u>Gradual development of the project</u>: first building the 'welcome network' and the 'welcome tools', then communicating on the welcome policy and searching for candidates / project promoters.
- Two levels of action → both the <u>regional and local level</u> are the basis of the 'regional welcome network'







#### **Recommendations for the transfer**

- Necessary to have a <u>strong political support</u> at both local and regional level.
- The project must be <u>based on partners</u>.
   In each 'Pôle Local d'Accueil', multi-partner technical committees are organised to provide collective management of actions.
- Reactivity of the network & <u>capacity</u> to respond collectively to extremely diverse individual situations that are constantly evolving.
- Monitoring migration trends to <u>anticipate major trends</u> and to prepare the tools that will enable the best response.



#### Conditions of collaboration for a transfer

- The Limousin Region would like to exchange information with other Regions regarding the following issues:
- How to transform the potential of a territory into economic activity?
- Actions to implement to facilitate the integration of new populations.
- Publicity & promotion of the territory: how to define the right message?
- Actions to develop a shared vision of attracting new residents
- Targeted search for migration candidates





### **Ongoing transfers**

(within the framework of the RUR@CT network)

#### 2009:

**Molise** (Italy) imported the good practice on its territory by organizing a local governance system based on the welcome policy. Furthermore, Molise created a network with Regions surrounding the Adriatic sea, based on the welcome policy.

#### 2011:

The Regions **Andalusia** (Spain), **Jämtland** (Sweden) and **Sicily** (Italy) participated in a field visit in March 2011, and are about to import the 'welcome policy' on their territories.







For more information, please contact:

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(about transferability issues)